



Job Title: Inside Sales Representative

Location: Everson, WA 98247

Reports to: General Manager

Work Schedule: Full-time, in office, Monday through Friday

Salary Range: \$50,000 USD - \$60,000 USD per year

POSITION SUMMARY

Nylatech is a full line Cast Nylon manufacturer of stock shapes to Plastics Distributors in North America and Canada. After 29 years in business, we are still growing and excited about the future. We are seeking a motivated individual to join us in the role of Inside Sales Representative who will play an integral role in customer service, as well as business and market development. This role will report directly to the senior leadership.

We are looking for candidates who understand how a great customer service experience drives their success and the success of our organization.

DUTIES AND RESPONSIBILITIES

- Maintaining a sales territory. This includes gaining an understanding of the specific business environment within your assigned territory and achieving budgeted sales.
- Using effective communication skills to service our existing clients as well as developing new sales leads. This includes making and answering calls, sending and/or responding to emails.
- Build lasting relationships with customers.
- Utilize our CRM software to communicate current market trends in your assigned territory, as well as track and report on established sales objectives.
- Assist in strategic sales planning.
- Assist in resolving customer issues with positive outcomes.
- Fulfill other administrative tasks as assigned.



POSITION QUALIFICATIONS

- At least 1 year of customer service experience is required.
- Possess the ability to build trust with customer base.
- Exceptional organizational and problem-solving skills.
- Excellent written and verbal communication.
- Ability to learn the thermal and mechanical characteristics of our product offerings and how they relate to other products.
- Be outgoing, and eager to help others.

Benefits Offered: Nylatech offers a complete benefits package including medical, dental and vision.

Note: Nylatech is a drug-free workplace.

If this opportunity interests you, please share your resume along with a cover letter at info@nylatech.com.